

Senior Electrical Engineer

► Position Summary

The Senior Electrical Engineer will handle many of the same responsibilities as the Principal: Marketing, serving as project manager, developing and maintaining technical standards, and guiding the professional development of others on the staff.

Reports to: Engineering Principal

► Position Responsibilities

Project Delivery

- Act as Project Manager and Project Engineer on specific projects, in which capacity he/she will oversee methodology, design quality, and technical quality.
- Provide leadership in expanding the firm's capabilities and knowledge base in electrical engineering.
- Participate in establishing and promoting professional standards.
- Function as senior designer on specific projects.
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Marketing

- Participate in direct marketing and selling activities through development of relationships with prospective clients, developing sales strategies for specific opportunities, and participating in interviews.
- Maintain thorough awareness of the capabilities of the entire firm, and capitalize on opportunities to sell both electrical and mechanical engineering services.

Leadership (Electrical Engineering)

- Work with Engineering Principal in the leading, managing, and developing of the Electrical Engineering staff.
- Become familiar with all aspects of the firm.
- Advise and mentor the staff relative to design and client relations matters.
- Prepare or assist in preparation of contracts and budgets.
- Closely monitor projects with the use of financial tools such as project progress reports, labor detail reports, labor efficiency ratios, and revenue backlog reports.
- Prepare and update projections of expected revenue and staffing needs.
- Monitor profitability and contracts to ensure that established procedures are being followed.
- Assist in the review and evaluation of personnel.
- Participate in recruiting new talent to the firm.

► Minimum Qualifications

- Registered Engineer with approximately 10 years experience
- Specific experience within the Healthcare, education, commercial, and light industrial sectors



- Marketing Ability
- Able to work well with people of other disciplines within the firm (even architects) and in client's organizations
- Excellent interpersonal relationship skills
- Excellent leadership skills
- Excellent communication skills